

LESSON PLAN
M.N.S. Govt. College, Bhiwani
Department of Commerce
Paper: Business Law
24UN-COM-102
Class B.Com. 1st Sem. 1st (2025-26)
Name of the Teacher: Dr. Upasana Sheoran

Month , Week	
August , 1	Unit I The Indian Contract Act, 1872: nature and classification of contracts, Essentials of a valid contract
August , 2	Unit I An overview of Proposal and acceptance, Capacity of parties to contract
August , 3	Unit I Free consent, Lawful consideration, Lawful object;
August , 4	Unit I Void Agreement; Performance of contract;
September, 1	Unit I Discharge of contract; Remedies for breach of contract.
September, 2	Unit II Sale of Goods Act, 1930: Formation of contract of sale; Goods and their classification;
September, 3	Unit II Remedies: unpaid seller and his rights, buyer's remedies; Auction sale, Online auction.
September, 4	Unit III Indian Partnership Act 1932: Nature of firm; Duties and rights of partners

Month , Week	
Oct 1	Unit III Liabilities of firm and partner; Limited Liability Partnership Act, 2008: concepts, characteristics of LLP;
Oct 2	Unit III Incorporation of LLP; LLP agreement, Extent & limitations of liabilities of LLP and partners.
Oct 3	Diwali Break
Oct 4	Test Assignments Problems
Oct 5	Unit IV Negotiable Instruments Act, 1881: scope, features and types;
Nov 1	Unit IV Negotiation; Crossing; Dishonor and discharge of negotiable instruments
Nov 2	Unit IV Information Technology Act, 2000: Purpose, Benefits and limitations Digital signature
Nov 3	Unit IV E-Governance; Attribution of electronic records
Nov 4	Unit IV duties of subscribers; Penalties and adjudication offences

M.N.S. Govt. College, Bhiwani
Department of Commerce

Paper: MDC 1, Personal Finance

24UN-COM-MDC101

Class B.Com. 1st Sem. 1st (2025-26)

Name of the Teacher: Dr. Upasana Sheoran

Month , Week	
August , 1	Unit 1 Personal Finance: Concept, Need, Principles, Scope; Service and Strategies
August , 2	Personal Financial Planning: Process, Factors affecting, financial planner, Role and functions, financial objectives
August , 3	Time Value of Money, Compounding and discounting
August , 4	Unit 2 Basics of investment; Investment avenues and strategies, Mutual Funds: Concept, type
September, 1	Asset management companies, identifying mutual fund for investment
September, 2	Investing in stock markets: Identifying stocks, holding, day trading hedging instrument
September, 3	Investing in real estate: Identifying properties, likely legal issues in purchase of property, documents in purchase of property
September, 4	Other avenues for investment: Gold bonds, sovereign bonds, tax saving instruments, PPF, Provident Fund etc.
Oct 1	Loans: Sources and types, identifying risky avenues for investment
Oct 2	Unit 3 Calculating risk and return of various investment avenues; calculating costs in investment and loans; Identifying hidden costs
Oct 3	Diwali Break

Month , Week	
Oct 4	Test Assignments Problems
Oct 5	Tax treatment of investment, likely causes of cheating and fraud in investment, Institutional framework for investing
Nov 1	SEBI, IRDA, RERA , AMFI, bank ombudsman
Nov 2	Unit 4 Insurance Planning: Concept, Importance, Types of insurance policies
Nov 3	RERA , AMFI, bank ombudsman, Considerations in purchase of insurance policy, Retirement planning, Pension Plan and NPS
Nov 4	Revision Problems

LESSON PLAN
M.N.S. Govt. College , Bhiwani
Department of commerce
Paper: Computer application in Management
Class B.Com. 1st Sem. 1st (2025-26)
Name of the Teacher :-Nisha Thakral

Month , Week	
August , 1	Unit I Computer -An introduction
August , 2	Unit I Computer -Components, classification
August , 3	Unit I Operating system

August , 4	Unit I Computer Application
September, 1	Unit II MS-Word
September, 2	Unit II MS-Excel
September, 3	Unit II MS-Office
September, 4	Unit II MS-Power Point
Oct 1	Unit III Internet protocol Test
Oct 2	Unit III Signals
Oct 3	Unit III Networking
Oct 4	Unit III Diwali Break
Nov 1	Unit IV Data Base
Nov 2	Unit IV Data Base
Nov 3	Unit IV Operaring system
Nov 4	Unit IV

	Operating system Revision
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LESSON PLAN
M.N.S. Govt. College , Bhiwani
Department of Commerce
Paper: Bussiness Management
Class B.Com 1st Sem. 1st (2025-26)
Name of the Teacher : Rinki Sharma

Month , Week	
August , 1	Unit I Introduction to Management
August , 2	Unit I Approaches to management
August , 3	Unit I Emerging management concepts
August , 4	Revision of 1 st unit
September, 1	Unit II Planning: process and importance
September, 2	Unit II Types of plans
September, 3	Unit II Organizing
September, 4	Unit II Organizational structure
Oct 1	Unit III Staffing
Oct 2	Unit III Delegation: Advantages, barriers to delegation, guidelines for effective delegation

Month , Week	
	Test
Oct 3	Unit III Diwali Break
Oct 4	Unit III Decentralization and Centralization
Oct 5	Assignment and Presentation
Nov 1	Unit III Directing; Coordination; Controlling
Nov 2	Unit IV Motivation
Nov 3	Unit IV Leadership
Nov 4	Unit IV Revision

LESSON PLAN
M.N.S. Govt. College , Bhiwani
Department of Commerce
Paper: Financial Accounting
Class B.Com 1st Sem. 1st (2025-26)
Name of the Teacher : Anil Kumar / Rinki Sharma

Month , Week	
August , 1	Unit I Financial accounting: Concept, objectives & scope; book-keeping and accounting; accounting principles: concepts and conventions
August , 2	Unit I Journal; rules of journalizing; ledger & trial balance;
August , 3	Unit I

Month , Week	
	Bank reconciliation statement; rectification of errors: suspense account; effect on profit.
August , 4	Unit I Revision of 1 st unit
September, 1	Unit II Capital and Revenue
September, 2	Unit II Capital and Revenue
September, 3	Unit II Revision
September, 4	Unit II Depreciation provisions and reserves: concept and classification; Methods of depreciation accounting
Oct 1	Unit III Final Accounts
Oct 2	Unit III Accounts of Non-profit Organizations Test
Oct 3	Unit III Diwali Break
Oct 4	Unit III Consignment Accounts
Oct 5	Assignment and Presentation
Nov 1	Unit IV Accounting for joint ventures
Nov 2	Unit IV Accounting methods for joint ventures.
Nov 3	Unit IV Revision

Month , Week	
Nov 4	Unit IV Revision

Name of the Teacher Manoj Kumar Halwasia

Class B.com Second year

Session 2025-26

Subject Income tax

Month, Week	Unit	Topic to be covered
August, 1st week	I	
August, IInd week	I	Income tax: Concepts- Assesse, person, previous year, assessment year, gross total income, total income, casual income, virtual digital assets; Role of Pan and Aadhar number in income tax; maximum Marginal rate of Tax; Alternate Minimum Tax
August, IIIrd week	II	Agricultural income, tax evasion, tax avoidance, tax planning and tax management
August, IVth week	II	computation of incomes based on residential status of individuals, HUF's, company and other persons.
August, Vth week	II	Determining income taxable and exempt under the head salaries (Including retirement benefits and provisions)
September, 1st week	II	Determining income taxable and exempt under the head salaries (Including retirement benefits and provisions)
September, IInd week	II	Determining income taxable and exempt under the head salaries (Including retirement benefits and provisions)

September, IIIrd week		Income from house property
September, 1Vth week	III	Revision of Unit I and II
October, 1st week	III	Computation of taxable incomes and exemptions under the head profits and gains of business or profession (including depreciation provisions)
October, IIInd week	III	Computation of taxable incomes and exemptions under the head profits and gains of business or profession (including depreciation provisions)
October, 1Vth week	IV	Capital Gains
November, 1st week	IV	Income from other sources:
November, IIInd week	IV	Clubbing and aggregation of incomes
November, IIIrd week		Set off and carry forward of losses
November, 1Vth week		Exempted incomes and revision

Name of the Teacher

Manoj Kumar Halwasia

Class

B.com Second year

Session

2025-26

Subject

Corporate Accounting

Month , Week	Unit	Topic to be covered
August, 1st week		
August, IIInd week	I	Issue of shares: Concept, types, process and Procedure (including insider trading); Transfer of shares:
August, IIIrd week	I	DMAT, bonus shares; Sweat equity shares; Right shares, buy back of shares; Dividend on shares
August, IVth week	I	Redemption of preference shares
August, Vth week	II	Profit prior to incorporation: Concept, procedure of ascertaining profit prior to incorporation,
September, 1st week	II	basis of allocation of expenses and incomes; Underwriting of shares: Concept, features, benefits, parties, types and accounting treatment
September, IIInd week	III	Amalgamation of companies: Concept and accounting treatment as per accounting standard 14 (excluding intercompany holdings);
September, IIIrd week	III	Amalgamation of companies: Concept and accounting treatment as per accounting standard 14 (excluding intercompany holdings);
September, IVth week	III	Amalgamation of companies: Concept and accounting treatment as per accounting standard 14 (excluding intercompany holdings);
October, 1st week	III	Internal reconstruction: Concept and accounting treatment Excluding scheme of reconstruction
October, IIInd week	III	Internal reconstruction: Concept and accounting treatment Excluding scheme of reconstruction

October, 1Vth week		Revision
November, 1st week	IV	Overview of income disclosure and computation Standards (IDCS)
November, IInd week	IV	Final accounts of companies: Concept and preparation
November, IIInd week	IV	Final accounts of companies: Concept and preparation
November, 1Vth week		Revision

Class
Session
Subject

Name of the Teacher
2025-26
Business Etiquettes

Month, Week	Unit	Topic to be covered
August, 1st week		
August, IIInd week	I	Business Etiquettes- an overview: Significance of Business etiquettes in 21st century professional advantage; Need and importance of Professionalism workplace Etiquette
August, IIIrd week	I	Etiquette for Personal contact- Personal Appearance Gestures, postures, facial expressions
August, IVth week	I	Eye-contact, space distancing
August, Vth week		Revision
September, 1st week	II	E-Mail Etiquette: significance of netiquette, E-mail: Way of profession communication
September, IIInd week	II	Basic Email Etiquettes: Proper Grammar, Spelling, Punctuation,
September, IIIrd week	II	Styling and formatting, Body of Email, Response, Privacy
September, IVth week		Revision
October, 1st week	III	Telephone Etiquette: Telephone Communication Techniques- Placing Telephone calls, Answering Calls, Transferring Calls, Putting Calls on Hold, Taking Messages
October, IIInd week	III	Handling Rude Callers, Tactful Responses, leaving profession Messages; Developing cell phone Etiquettes; Voicemail Etiquette; Telephonic courtesies

October, 1Vth week		Revision
November, 1st week	IV	Dining Etiquette: Basics of Dining etiquettes; Basic essentials of dining table etiquettes- napkin Etiquette, seating arrangements, laying the table
November, IIInd week	IV	how to use cutlery, posture and behaviour, do's and don'ts; International dinging etiquettes
November, IIIrd week	IV	Multi-cultural challenges: Cultural Difference and their effects on Business Etiquette
November, 1Vth week		Revision

Name of the Teacher

Manoj Kumar Halwasia

Class

B.com Second year

Session

2025-26

Subject

Fundamentals of Indian Capital Markets

Month, Week	Unit	Topic to be covered
August, 1st week		
August, IIInd week	I	Capital Market: Need and structure; Types of capital market: Primary and secondary market
August, IIIrd week	I	Functions of Primary and secondary market
August, IVth week	I	Financial instruments in Indian Capital Market
August, Vth week		Revision
September, 1st week	II	Regulation of Indian Capital market: The Securities exchange Board of India- constitution, role of SEBI regulating Primary market
September, IIInd week	II	Role of SEBI in regulating secondary market
September, IIIrd week	II	Investor protection and grievance redressal
September, IVth week		Revision
October, 1st week	III	Stock Exchanges in India: Origin, role and functions
October, IIInd week	III	Listing of securities concept, merits and demerits, listing requirements, procedure
October, IVth week		Revision of Unit II and III

November, 1st week	IV	Depository System in India, Role, function, dematerialisation of securities;
November, IIInd week	IV	Recent trends in Indian Capital Market
November, IIIrd week		Revision
November, IVth week		Revision

LESSON PLAN M.N.S. Govt. College , Bhiwani

Department of Commerce

Paper: Business Analysis and Strategic

Thinking 24UN-COM-303

Class B.Com. 2nd Sem. 3rd (2025-26) Name of the
Teacher: Dr. Upasana Sheoran

Month , Week	
August , 1	Unit I Introduction: Basic Problem of an Economy, Working of Price Mechanism
August , 2	Unit I Concept of Elasticity of demand; measurement, importance
August , 3	Unit I Determinants of elasticity of demand, Average revenue; Marginal revenue and elasticity of demand
August , 4	Unit I Elasticity of supply its determinants, law of supply.
September, 1	Unit II Short run and long run production function, law of Variable proportions, law of returns to scale
September, 2	Unit II Economies and Diseconomies Isoquants, Economic Region, Ridge Lines
September, 3	Unit II Theory of Costs: Concepts of Costs
September, 4	Unit II short and long run cost curves, traditional and modern approaches
Oct 1	Unit III Theory of Consumer behavior, utility analysis: features types
Oct 2	Unit III Measurement, exception, causes of its application problems with utility analysis, Law of Diminishing Marginal utility

Oct 3	DIWALI BREAK
Oct 4	Unit III Test and Assignments problems
Oct 5	Indifference Curve analysis: Properties, assumptions, Map, Indifference curve and budget line
Month , Week	
Nov 1	Unit IV Market, Classification and Structure Perfect competition: features, price determination in short and long run equilibrium of firm and industry
Nov 2	Unit IV Monopoly: price and output determination, price discrimination, Comparison between Monopoly and perfect Competition
Nov 3	Unit IV Revision and Problems
Nov 4	Unit IV Revision and Problems

LESSON PLAN M.N.S. Govt. College, Bhiwani

Department of Commerce

Paper: Consumer Protection in India

24UN-COM-304

Class B.Com. 2nd Sem. 3rd (2025-26) Name of the
Teacher: Dr. Upasana Sheoran

Month , Week	
August , 1	Unit I Conceptual Framework: Concept and evolution of Consumerism, Profile of the consumer, Consumer Dynamics; Concept of Goods and Services: Restrictive and unfair trade practice;
August , 2	Unit I An overview of Prevention of Food Adulteration Act, Overview of Competition Act, 2002:
August , 3	Unit I Overview of Standards of Weights and Measures Act. 1976;
August , 4	Unit I Overview of Essential Commodities Act, 1955
September, 1	Unit II Drugs and Magic Remedies (Objectionable Advertisement) Act, 1954:
September, 2	Unit II Consumer Education and Organizations: Objectives, purposes and role of consumer organizations
September, 3	Unit II Role of media; Consumer education in India;
September, 4	Unit II International consumer organizations; Establishing a consumer organization.
Oct 1	Unit III The Consumer Protection Act, 2019: Salient features, important terms, consumer rights,

Oct 2	Unit III consumer responsibilities, consumer and corporate social responsibility; United Nations and the guidelines for consumer protection, Comparison of the COPA, 1986 and 2019.
Oct 3	Unit III Diwali Break
Month , Week	
Oct 4	Test Assignments Problems
Oct 5	Unit IV Redressal mechanism: Guidelines for filing consumer complaints, Grievance redressal mechanism and limitations
Nov 1	Unit IV Role of Voluntary Consumer Organization (VCOs) in redressal of consumer Alternative dispute redressal mechanism:
Nov 2	Unit IV National consumer helpline; Complaint to Ombudsman, Arbitration, Median, Conciliation.
Nov 3	Unit IV Revision Problems
Nov 4	Unit IV Revision Problems

LESSON PLAN
M.N.S. Govt. College , Bhiwani
Department of Commerce
Paper: Income Tax Law
Class B.Com II Sem. IIIrd (2025-26)
Name of the Teacher : Dr. Anand Kumar

Month , Week	
August , 1	Unit I Income Tax: An Overview, Main Definitions
August , 2	Unit I Agriculture Income
August , 3	Unit I Residential Status & Incidence of Tax Liability
August , 4	Revision of 1st unit
September, 1	Unit II Income from Salaries
September, 2	Unit II Income from House Property (Theory and Practical)
September, 3	Unit II Revision
September, 4	Unit III Profits and Gains from Business or Profession
Oct 1	Unit III Profits and Gains from Business or Profession
Oct 2	Unit III Capital Gain. Test
Oct 3	Diwali Break
Oct 4	Unit IV Income from other sources
Oct 5	Assignment and Presentation
Nov 1	Unit IV Clubbing of incomes & aggregation of incomes

Month , Week	
Nov 2	Unit IV set off and carry forward of losses; deductions to be made in computing total income
Nov 3	Unit IV deductions to be made in computing total income
Nov 4	Unit IV Revision

LESSON PLAN
M.N.S. Govt. College , Bhiwani
Department of commerce
Paper: Cost Accounting
Class B.Com. 3rd Sem.5th (2025-26)
Name of the Teacher:-Nisha Thakral

Month , Week	
August , 1	Unit I Cost accounting -An introduction
August , 2	Unit I Cost-Elements, concept and classification
August , 3	Unit I Cost -Elements
August , 4	Unit I Cost-Classification
September, 1	Unit II Material cost accounting
September, 2	Unit II Material cost accounting -Practicals

September, 3	Unit II Material cost control
September, 4	Unit II Material cost control -Pricing of material issues
Oct 1	Unit III Labour cost accounting
Oct 2	Unit III Labour turnover,idle time and over time
Oct 3	Unit III Methods of wage payment
Oct 4	Unit III Diwali Break
Nov 1	Unit IV Overhead-Allocation
Nov 2	Unit IV Overhead-Appportionment and absorption
Nov 3	Unit IV Machine hour rate
Nov 4	Unit IV Machine hour rate methods Revision

LESSON PLAN
M.N.S. Govt. College , Bhiwani
Department of Commerce
Paper: Business Analysis and Strategic Thinking

19BC-504

Class B.Com. 3rd Sem. 5th(2025-26)
Name of the Teacher: Nisha Thakral

Month , Week	
August , 1	Unit I Introduction: Auditing concept, objective
August , 2	Unit I Auditing-Types,importance
August , 3	Unit I Auditing-process Investigation
August , 4	Unit I Investigation
September, 1	Unit II Auditing Procedure
September, 2	Unit II Routine checking Vouching
September, 3	Unit II Verification of assets
September, 4	Unit II Verifcarion of Liabilities
Oct 1	Unit III Audit of Public company
Oct 2	Unit III Appointment ,duties and power of auditor
Oct 3	DIWALI BREAK

Oct 4	Unit III Test and Assignments problems
Oct 5	Auditor Liabilities
Nov 1	Unit IV Audit report
Nov 2	Unit IV Investigation
Nov 3	Unit IV Revision and Problems
Nov 4	Unit IV Revision and Problems

Advertising and Sales Management – Lesson Plan

Course: B.Com (Odd Semester)

Subject: Advertising and Sales Management

Teacher: Anil Kumar

Academic Session: 2025–26

Teaching Days: Monday and Thursday

Duration: 16 July 2025 – 4 December 2025

Diwali Break: 19 Oct – 26 Oct 2025

Total Teaching Weeks (Excluding Diwali): 20 Weeks

Weekly Breakdown by Unit

Week 1

Evolution of Advertising and Promotion — Unit I

Week 2

Emergence of Integrated Marketing Communication (IMC) Strategies — Unit I

Week 3

Developing Marketing Promotion Plan — Unit I

Week 4

Role of Advertising and Promotion — Unit I

Week 5

Types and Role of Advertising Agencies — Unit I

Week 6

Participants in IMC Process — Unit II

Week 7

Position of Sales Management in Promotion — Unit II

Week 8

Characteristics and Responsibilities of Sales Manager — Unit II

Week 9

Basic Skills and Changing Roles of Sales Managers — Unit II

Week 10

Theories of Selling — Unit II

Week 11

Sales Planning: Objectives and Process — Unit II

Week 12

Setting up Sales Territories; Time Management — Unit III

Week 13

Territory Management; Evaluation of Sales Force — Unit III

Week 14

Ethical Issues in Sales Management — Unit III

Week 15

Routing and Sales Quotas: Objectives and Methods — Unit III

Week 16

Management of Sales Force: Recruitment, Selection, Training — Unit III

Week 17

Sales Control and Distribution Channels — Unit IV

Week 18

Analysis of Sales, Cost and Profitability — Unit IV

Week 19

Sales Expenses Management; Performance Evaluation — Unit IV

Week 20

Emerging Issues and Recent Trends in Advertising and Sales Management + Revision — Unit IV

Name of the Teacher Manoj Kumar Halwasia

Class B.com (H) Final year

Session 2025-26

Subject Entrepreneurship and Small-Scale Business

Month, Week	Unit	Topic to be covered
August, 1st week	I	Entrepreneurship- Entrepreneurship- Enterprise: Conceptual issues, Entrepreneurship vs. Management. Roles and function of entrepreneurs in relation to the enterprise and in relation to the economy
August, IIInd week	I	Entrepreneurship as an interactive process between the individual and the environment. Small business as the seedbed of entrepreneurship.
August, IIIrd week	I	Entrepreneurial competencies. Entrepreneurial motivation, Performance and rewards
August, IVth week		Revision
August, Vth week	II	Opportunity scouting and idea generation: role of creativity and innovation and business research. Sources of business ideas. Entrepreneurial opportunities in contemporary business environment, for example opportunities in network marketing, franchising, business process outsourcing in the early 21st century
September, 1st week	II	The process of setting up a small business: preliminary screening and aspects of the detailed study of the feasibility of the business idea and financing/ non-financing support agencies to familiarize themselves with the policies/ programmes and procedures and the available schemes
September, IIInd week	II	Preparation of project report and report on experiential learning of successful/unsuccessful entrepreneurs.

September, IIIrd week		Revision
September, IVth week	III	Managerial roles and functions in a small business. Designing and redesigning business processes, location, layout
October, 1st week	III	operations planning and control. Basic awareness of the issues impinging on quality productivity and environment.
October, IIInd week	III	managing business growth. The pros and cons of alternative growth options
October, IVth week	IV	internal expansion, acquisitions and mergers, integration and diversification. Crises in business growth
November, 1st week	IV	Issues in small business marketing
November, IIInd week	IV	The concept and application of product life cycle(plt), advertising and publicity, sales and distribution management.
November, IIIrd week	IV	The idea of consortium marketing, competitive bidding/tender marketing, negotiation with principal customers.
November, IVth week	IV	The contemporary perspectives on Infrastructure Development, product and procurement reservation, marketing assistance, Subsidies and other fiscal and monetary incentives. National, state level and grass-root level financial and non-financial institutions in support of small business development

LESSON PLAN
M.N.S. Govt. College , Bhiwani
Department of Commerce
Paper: Fundamentals of Indian Capital Market
Class B.Com II Sem. IIIrd (2025-26)
Name of the Teacher : Rinki Sharma

Month , Week	
August , 1	Unit I Capital market: Need and structure
August , 2	Unit I Primary and secondary market
August , 3	Unit I Financial instruments in Indian capital market
August , 4	Revision
September, 1	Unit II Regulation of Indian capital market
September, 2	Unit II The Securities Exchange Board of India
September, 3	Unit II Investor protection and grievance redressal
September, 4	Unit III Revision of II nd unit
Oct 1	Unit III Stock Exchanges in India
Oct 2	Unit III Listing of Securities Test
Oct 3	Unit III Diwali Break
Oct 4	Unit IV Depository System in India
Oct 5	Assignment and Presentation
Nov 1	Unit IV dematerialisation of securities

Month , Week	
Nov 2	Unit IV Recent trends in Indian capital market.
Nov 3	Unit IV Revision
Nov 4	Unit IV Revision

LESSON PLAN
M.N.S. Govt. College , Bhiwani
Department of Commerce
Paper: Financial Management
Class B.Com III (HONS.) Sem. Vth (2025-26)
Name of the Teacher : Rinki Sharma

Month , Week	
August , 1	Unit I Introduction: Meaning, function, scope and objectives
August , 2	Unit I Financial Planning
August , 3	Revision of 1 st unit
August , 4	Unit II Cost of capital
September, 1	Unit II Leverage analysis
September, 2	Unit II ABIT-EPS Analysis
September, 3	Unit II

Month , Week	
	Revision of II nd unit
September, 4	Unit III Capital Structure
Oct 1	Unit III Working Capital
Oct 2	Unit III Revision of III unit Test
Oct 3	Unit III Diwali Break
Oct 4	Unit IV Working Capital Management
Oct 5	Assignment and Presentation
Nov 1	Unit III Receivable management and inventory management
Nov 2	Unit IV Dividend Decisions
Nov 3	Unit IV Revision
Nov 4	Unit IV Revision

